# FEATHER

Flexible furniture for businesses & consumers

LAGERRAN DEL TEN DEL MENDO



### The American Dream has changed.

It's no longer to own a big house and a bunch of cars.

The new dream is defined by freedom & flexibility.



















### Millennials are owning less and renting more.

Companies are making billions addressing this shift, yet nobody has addressed the furniture vertical. *Until now...*  Asset spend by category

1. HOME	Zillow, Trulia, Zumper
2. CAR	Uber, Lyft, Turo, Fair
3. FURNITURE	
4. CLOTHING	Rent the Runway, Le Tote
5. TV & MUSIC	Spotify, Netflix, Amazon
6. BOOKS	Amazon, Chegg



### **Meet Feather**

The fastest growing furniture subscription service addressing the \$275B home furnishing market



#### Feather sells convenience and flexibility.

Furniture there when you need it & gone when you don't.

- Same week delivery
- ✓ Free Delivery
- ✓ Free Assembly
- ✓ Pre-designed rooms

- Renew if you're staying
- ✓ Swap if your life changes
- ✓ Buy if you're settling down
- Return if you don't need furniture

### Feather for Enterprise

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Short Term Rental & Co-living

#### Select customers



### How it Works

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#### WE OFFER FURNITURE FLEXIBILITY

#### Subscribe - pay monthly, decide at the end Rent to own - pay monthly, own at the end

12 and 24 month payment options Subscribe available in NYC and SF



LOGISTICS

Feather manages all logistics from ordering to white glove delivery so you can focus on your core competencies.



FINANCING

Feather also offers 12 or 24 month financing on furniture turning your CapEx to OpEx





















Feather is changing the way people view ownership



OUR MISSION

To transform the relationship people have with material goods to create a happier & healthier planet.



#### **Core Competencies**

We've reimagined the furniture industry from the ground up, and we're innovating in 4 key areas:

- 1. Furniture
- 2. Logistics
- 3. Technology
- 4. Financing

01.FURNITURE

## We've uncovered what urban furniture consumers & enterprises actually care about.

02.LOGISTICS

We've built a proprietary reverse logistics model. No large e-commerce player offers reverse logistics.

#### 03. TECHNOLOGY

### We're a technology first furniture company and we've built proprietary software to power our business.

04. FINANCING

## We use unique financing vehicles to purchase furniture and equity to fuel growth.



#### We're the team doing it



Jay Reno Founder & CEO



Andrew Lundsten







Jake Malone



Kate McCormack Head of Design & Furniture

Previously worked at



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